

# **eMergence ONE** Project Partnering Services

**Managing the Organizational and Workforce Impacts of IT Change**

*eMergence ONE is a Bay Area/Silicon Valley based firm offering clients nationwide innovative real-world solutions to organizational and workforce challenges. We partner with solution providers, integration teams, and IT managers to facilitate the implementation success, workforce competence, and enterprise-wide adoption of new technology.*

## IT Project Partnering Services

We have worked with some of the world's top companies... successfully addressing the critical people, process and organizational impacts and risks connected with the large-scale implementation of various ERP (Oracle, SAP and PeopleSoft), Supply Chain, CRM, and eProcurement applications.

After all, as most experienced IT project managers know, *it really doesn't matter* how great your technology is if:

- *The project gets bogged down in politics*
- *The project team doesn't work efficiently*
- *The organization doesn't see the benefit*
- *Business directors don't respect the solution*
- *End-users do not fully utilize the system*



### Main service offerings:

*For case studies, client listing, or information on other consulting services, please visit our website at: [www.emergenceone.com](http://www.emergenceone.com)*



#### **Organizational Change Management and IT Change Leadership**

##### ***Managing the organizational and workforce impacts of IT change***

An updated, implementation-focused approach to maximize stakeholder buy-in, project direction and end-user adoption.



#### **End-User Communication & Training Plans**

##### ***The building blocks of any successful IT initiative***

When there is a cost effective need to build commitment, motivation and workforce competence prior to deployment.



#### **Navigating Implementation Risks & Politics**

##### ***For the timely completion of project milestones***

When innovative, proactive ways to minimize company politics, scope creep, and project roadblocks are needed.



#### **"ER" for ERP and CRM Projects**

##### ***Addressing the workforce complexities inherent to ERP & CRM***

When there is a need to maximize ROI by ensuring that job roles, stakeholders, and new processes are aligned.



#### **Workforce Transition & Roll-out Strategies**

##### ***Managing a smooth rollout to maximize user compliance***

When new performance standards, line management support, & end-user compliance are critical to project success.

*eMergence ONE* can augment your internal and IT project teams, managing critical organizational issues & risks while helping to integrate new technology into the user community... leaving you free to concentrate on technical concerns.

We can merge our workforce performance and organizational adoption methodologies into your application project plans to help ensure that nothing is overlooked or standing in the way of a successful implementation.

**For experienced "Big Five" expertise at more competitive rates, call us today.**

**ORACLE**

We integrate our organizational change and user adoption plans with the Oracle AIM methodology and are certified Oracle Change Leadership Consultants.

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**SAP**™

Proficient with the Organizational Change Management (OCM) work streams of SAP's R/3 and ASAP implementation project methodologies.